GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!* ®, a menu-driven database system. The INTERNET address GSA *Advantage!* ® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology

GSA Contract Number: 47QTCA21D0023
Contract Period: Nov 23, 2020 through Nov 22, 2030

INSI CLOUD INC
821 Executive Dr
Princeton, NJ 08540

Phone Number: 908-696-3085
Fax Number: 609-224-1260

Website: www.insicloud.com

Business Size: Small Business

Contract Administration Source
Mani K Kuchan
Email: mkumar@insicloud.com
Phone: 609-365-1553

For more information on ordering go to the following website: https://www.gsa.gov/schedules.

Price list current as of Modification #PO-0020 effective November 3, 2025

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
54151S	54151SRC	Information Technology Professional Services
OLM	OLMRC	Order-Level Materials (OLM's)

Note: SIN 54151S is available for Cooperative Purchasing under the Federal Supply Schedule.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
Not applicable, services only

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 4

2. Maximum order: $500,000

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 1% for a single task order equal to or greater than $500,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 1% Net 20

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es).
INSI CLOUD INC
821 Executive Dr
Princeton, NJ 08540

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3

13. Payment address(es). Same as Contractor's address
INSI CLOUD INC
821 Executive Dr
Princeton, NJ 08540

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g., contractor's website or other location.) ICT accessibility standards can be found at: https://www.Section508.gov/.
Not Applicable

23. Unique Entity Identifier (UEI) number. H4YLDB9MFAK1

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

Awarded Labor Categories

Labor Category Title	GSA Price
IT Project Manager	$137.45
Software Developer	$87.34
Computer Programmer	$148.55
Business Analyst	$114.69
Quality Assurance Specialist	$110.52
Database Administrator	$143.04
Network Administrator	$143.04
Communications Analyst	$119.90
Sr. SME - Architect	$97.73
Business/Functional Analyst	$107.67
Subject Matter Expert III	$166.86
Senior Subject Matter Expert	$137.15
Data Architect	$124.17
Network Engineer	$111.44
Data Ops. Engineer	$140.33
Security Ops. Engineer	$141.96
Technical Analyst	$98.71

Awarded Labor Category Descriptions

Labor Category Title	Labor Category Description	Minimum Education	Minimum Years of Experience
IT Project Manager	The Project Manager is responsible for all aspects of project performance and provides overall direction to all project activities and personnel. Managing customer expectations is critical to this role. Effectively manage expectations for stakeholders. Adequately manage scrum process throughout projects. Ensure all teams are on track with deadlines and requirements. Communicating with cross functional team members. Provides verbal and written skills required at all management levels to maintain complete project control	Bachelors	6

Software Developer	Develop, code, configure, and test programs and systems, Develop new tools. Deliver solutions that are in alignment with business and technical/architectural goals. Present progress and potential risks to client leadership and development team members. Participate in development sprints to meet product delivery deadlines. The application of systems analysis techniques and procedures, including consulting with users, to determine hardware, software or system functional specifications or the design, development, documentation, analysis, creation, testing or modification of computer systems or programs, including prototypes, based on and related to user or system design specifications.	Bachelors	7
Computer Programmer	Develops block diagrams and logic flow charts. Translates detailed design into computer software. Analyze requirements and specifications Design, Code and provide component and assembly testing of Mobile Apps. Diagnosis and remedy to complex problems involving systems, operations and software. Supports testing, debugging, and refining the computer software to produce the required product. Prepares program-level and user-level documentation. Enhances software to reduce operating time or improve efficiency.	Bachelors	6
Business Analyst	Act as bridge between the business and technology teams, understand core internal IT products/solutions and how they drive business value and improve employee and user experience. Selecting and driving solutions at a strategic level that will support and enable the business objectives. Contribute to the data strategy design, supporting value identification from data and coordinating the design activities for the integration of internal and external insights sources. Assess client needs through a structured requirements process. Assist in the design and implementation of business solutions. Recommends redesigning and documentation of new technology. Ensure business requirements are understood by internal team members. Develop user cases, user stories, and other artifacts	Bachelors	5
Quality Assurance Specialist	Monitor validation activities and conduct risk assessments. Act as reviewer and auditor for operational SOP's, Work Instructions, and vendors, including any follow-up; may assist in writing SOPs if needed. Reviews and approves Technical Research and Development reports and other documentation prepared by QA and QC for regulatory submissions/inspections. Responsible for the development of Quality Agreement with both internal and external partners. Bring critical exceptions or deviations to management's attention and initiate and implement necessary improvements and corrections to established systems and processes. Initiate, execute, and track completion of Change Control and Non-Conformance requests related to computer systems. Applies analytical skills to evaluate and interpret complex situations/problems using multiple sources of information. Support Vendor Evaluations from System Compliance perspective.	Bachelors	8

Database Administrator	Designs database table structure and columns, programs key or identifier data elements. Organizes and formats data for efficient query and storage processes. Codes stored procedures or database hooks to access and submit data to a database from applications, web pages, or client tools. Database administration support to handle DBA duties including database customer support, database security, database deployment, database performance and general database administration. Make changes to the structure of database meta data and support any application changes. Write, modify, and debug database specific SQL and PL/SQL queries. Where appropriate, coordinate database administration duties with System and Network Administrators to ensure compatibility with hardware and operating systems configurations. Diagnose and correct problems that occur within databases and application interfaces. Troubleshoot problems and take corrective action, coordinate Contractor specific technical support as necessary. Support users, other software Contractor teams, and database administrators with problems, projects, and implementations. Analyze database infrastructure to insure compliance with VA security standards, database performance considerations, and reverse engineering of existing database environments.	Bachelors	10
Network Administrator	A Network Administrator has experience in managing, monitoring and configuring the routine operations and maintenance of computer systems in a variety of different networks to include high volume/high availability systems. Must have experience responding and resolving problems quickly. Must have the skills to implement agency policy regarding computer access and implement firewalls.	Bachelors	8
Communications Analyst	Designs, reviews, analyzes, and maintains the voice communications system of an organization. Provides recommendations to end users regarding software and hardware solutions for voice communications, offering support and troubleshooting assistance. Ensures continuous access to all voice telecommunication features, such as voicemail, ACD (Automatic Call Distribution), or PBX (Private Branch Exchange) systems. Conducts research to identify and recommend suitable vendors for voice communication needs. Generates reports on system specifications to support upgrades and ensure proper integration. Coordinates upgrade schedules with internal or external programmers to minimize disruptions. Typically reports to a supervisor or manager, while also working independently and collaboratively on moderately complex aspects of projects. Receives occasional direction in various aspects of the work.	Bachelors	9

Role	Description	Education	Years
Sr. SME - Architect	Applies extensive subject matter knowledge, including high-level analysis, collection, IT assessment, design, development, modeling, simulation, integration, installation, documentation, and implementation to effectively resolve complex problems. Utilizes relevant business or functional experience specific to the customer's mission, brand, product, or industry, contributing to the design of technology solutions that closely align with customer business and functional objectives. Supports technical teams in designing and implementing technology solutions that cater to customer requirements. Demonstrates competence in subject matter and concepts at Level IV and provides supervision and guidance to junior personnel. Minimum Education: Bachelor's Degree in Computer Science, Information Systems, Business, or equivalent field.	Bachelors	5
Business/Functional Analyst	Takes the lead in ensuring successful assessment and documentation of clients' business and financial processes, including identification of improvement opportunities. Manages a team of business, financial, and/or systems analysts, overseeing the review of business and financial processes within a project. Serves as a leader in integrating business, cost estimating, and financial management processes to ensure efficient utilization of public funds. Assumes responsibility for strategic financial plans, cost estimates, and aligning financial requirements with executable budgets. Evaluates products or procedures against applicable government standards, accounting principles, and internal controls. Generates project feasibility reports and identifies potential solutions while assessing their technical and business suitability. Collaborates with resources to ensure that system design requirements accurately reflect defined business/financial processes and fully support functional business/financial requirements. Engages with client program and management personnel, demonstrating effective oral and written communication skills.	Bachelors	7
Subject Matter Expert III	Contributes advanced subject matter expertise in specific technical disciplines, serving as a senior professional in the field. Possesses in-depth, demonstrated, and recognized expertise in a highly specialized area, with unique credentials not easily found nationally. Supports complex and critical efforts by providing unparalleled subject matter expertise in specific business, functional, technical, professional, or policy areas. Provides subject matter expertise necessary for program execution and meeting customer requirements. Offers expertise in one or more areas, such as finance, forensics, management, operations, human resources, industrial health care, information systems, administrative services, logistics, engineering, design, drafting, or research and development. Executes tasks and projects relevant to the subject matter, performing studies and analysis within the technical scope of work. Translates complex issues into practical recommendation options. Identifies underlying business, management, scientific, technical, programmatic, operational, and policy issues and provides expert analysis and recommended courses of action for major programs/projects. May be tasked with preparing and presenting high-level briefings on innovative technological or strategic goals.	Bachelors	9

Senior Subject Matter Expert	Provides specialized advice and consultation in the field of acquisition expertise. Serves as a senior expert with extensive knowledge and experience across designated functional and/or domain areas within an enterprise. Offers insights and guidance regarding strategic direction and the applicability of up-to-date, industry-standard solutions. Takes on the responsibility of providing a high-level vision to program/project managers or senior client leadership to influence objectives of complex efforts. Primarily utilized for their specific expertise on projects, rather than in a managerial capacity. Supports the creation of comprehensive methods for describing the current and/or future structure and behavior of an organization's processes, systems, personnel, and organizational subunits, aligning them with the organization's core goals and strategic direction. Typically, a former high-ranking military or civilian official, recognized by the industry as an expert in their specific field.	Bachelors	7
Data Architect	Designs and constructs relational databases, ensuring optimal performance and functionality. Develops strategies for data acquisition, archive recovery, and implementation of databases. Works within a Cloud environment, focusing on data design, database architecture, metadata, and repository creation. Translates business requirements into long-term architecture solutions. Defines, designs, and builds dimensional databases to support data warehousing. Creates data warehousing blueprints, evaluates hardware and software platforms, and integrates systems. Evaluates the reusability of existing data for additional analyses. Reviews object and data models, as well as the metadata repository, to structure data for improved management and faster access.	Bachelors	8
Network Engineer	Plans and conducts network engineering research, design, development, and other assignments, ensuring compliance with network design, engineering, and customer specifications. Leads a team of Network Engineers in designing complex network architectures from inception to project completion. Oversees and monitors all aspects of system design, implementation, and operation to ensure optimal network performance. Supervises the design, implementation, and maintenance of cable infrastructure, communication transmission lines, and associated devices. Collaborates with project managers to generate design documents and project implementation plans. Assists in the development of standards, policies, and procedures for effective network management, implementing best practice solutions. Provides technical support to end users. May have additional assigned duties as required.	Bachelors	5

Data Ops. Engineer	Ensure accurate and timely batch production scheduling and report distribution. Create and execute queries on relational data tables to identify process issues or perform mass updates (preferred). Share knowledge and explain processes and procedures to others. Troubleshoot and isolate problems between hardware and software, collaborating with relevant teams and vendors until resolution is reached. Provide assistance in other related departments as required by business needs. Handle ad hoc requests such as data research, file manipulation/transfer, and process issue investigation. Work with file transfer and encryption technologies (preferred). Perform other assigned duties and special projects.	Bachelors	8
Security Ops. Engineer	Plays a critical role in supporting government cybersecurity activities. Your responsibilities will encompass a wide range of security-related tasks, including: Security Requirements Definition: Collaborating with stakeholders to define security requirements for systems and networks, ensuring compliance with relevant cybersecurity standards and guidelines. Security Risk Assessment: Conducting risk assessments to identify potential vulnerabilities and threats, and recommending appropriate security controls and mitigation strategies. Systems Analysis and Design: Analyzing existing systems and designing secure architectures that meet cybersecurity objectives. Security Test and Evaluation: Planning and executing security testing to assess the effectiveness of security controls and validate system security. Certification and Accreditation: Assisting in the certification and accreditation process by providing necessary documentation and evidence to demonstrate compliance with security requirements. Systems Hardening: Implementing security hardening measures to strengthen the security posture of systems and networks. Vulnerability Testing and Scanning: Conducting vulnerability assessments and scans to identify weaknesses in systems and networks, and recommending remediation actions. Incident Response and Disaster Recovery: Participating in incident response activities, including detecting, analyzing, and responding to cybersecurity incidents. Assisting in the development and testing of disaster recovery and business continuity plans. Security Policy Development and Analysis: Providing analytical support for the development, review, and analysis of security policies, procedures, and guidelines. Security Monitoring and Upgrade: Planning, implementing, managing, and monitoring security measures to protect data, systems, and networks. Assisting in the upgrade of security technologies and tools to enhance the organization's security capabilities. Security Assessment Planning: Developing comprehensive security assessment plans, including objectives, scope, schedule, required documentation, and potential risks. Cloud Security: Developing a testing approach from a security perspective for cloud service providers, ensuring the security of cloud-based systems and data.	Bachelors	8

Technical Analyst	Reviews, analyzes, and evaluates technical systems and user requirements. Performs comprehensive work and analysis in specific areas, which may include management, operations, publications, human resources, finance, administrative services, and quality control. Utilizes expertise to assess the effectiveness and efficiency of technical systems. Identifies user needs and ensures that technical solutions align with those requirements. Collaborates with stakeholders to gather necessary information and data for analysis. Conducts thorough evaluations of existing systems and proposes improvements or enhancements. Provides recommendations and actionable insights to optimize technical systems and processes. Ensures compliance with relevant industry standards, regulations, and best practices. Works in collaboration with cross-functional teams to implement recommended changes. Stays updated with the latest advancements and trends in relevant technical domains to enhance analysis and evaluation capabilities.	Bachelors	7