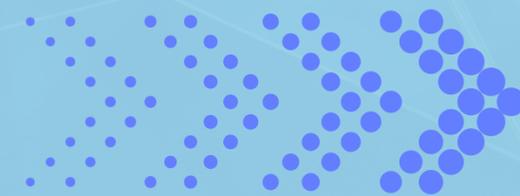insi Cloud

A TRUSTED PARTNER FOR

CLOUD TECHNOLOGY SERVICES

INFORMATION MEMORANDUM – JAN 2026

DUNS: 08-0384213 | CAGE: 7PY61
UNIQUE ENTITY ID: H4YLDB9MFAK1

InsiQ
Innovation Lab

EXECUTIVE SUMMARY

- Founded in 2015

- SBA 8(a) Certified small business (March 2020 to March 2030)

- Holds ISO 9001:2015 and ISO 27001:2013.

- NMSDC, NY MBE, and NJ MBE certified.

- CMMI SVC/3 & CMMI DEV/3

- Industry: Federal, State, and local government

- Contract Vehicle : GSA MAS 8(a) pool, STARS III, GSA MAS

- IDIQ's: VHA IHT 2.0, TM - (36C10X25D0025)

- High CPARS Rating

SERVICE OFFERINGS

1. **Zero Trust Security Services**

2. **Cloud Strategy & Architecture**

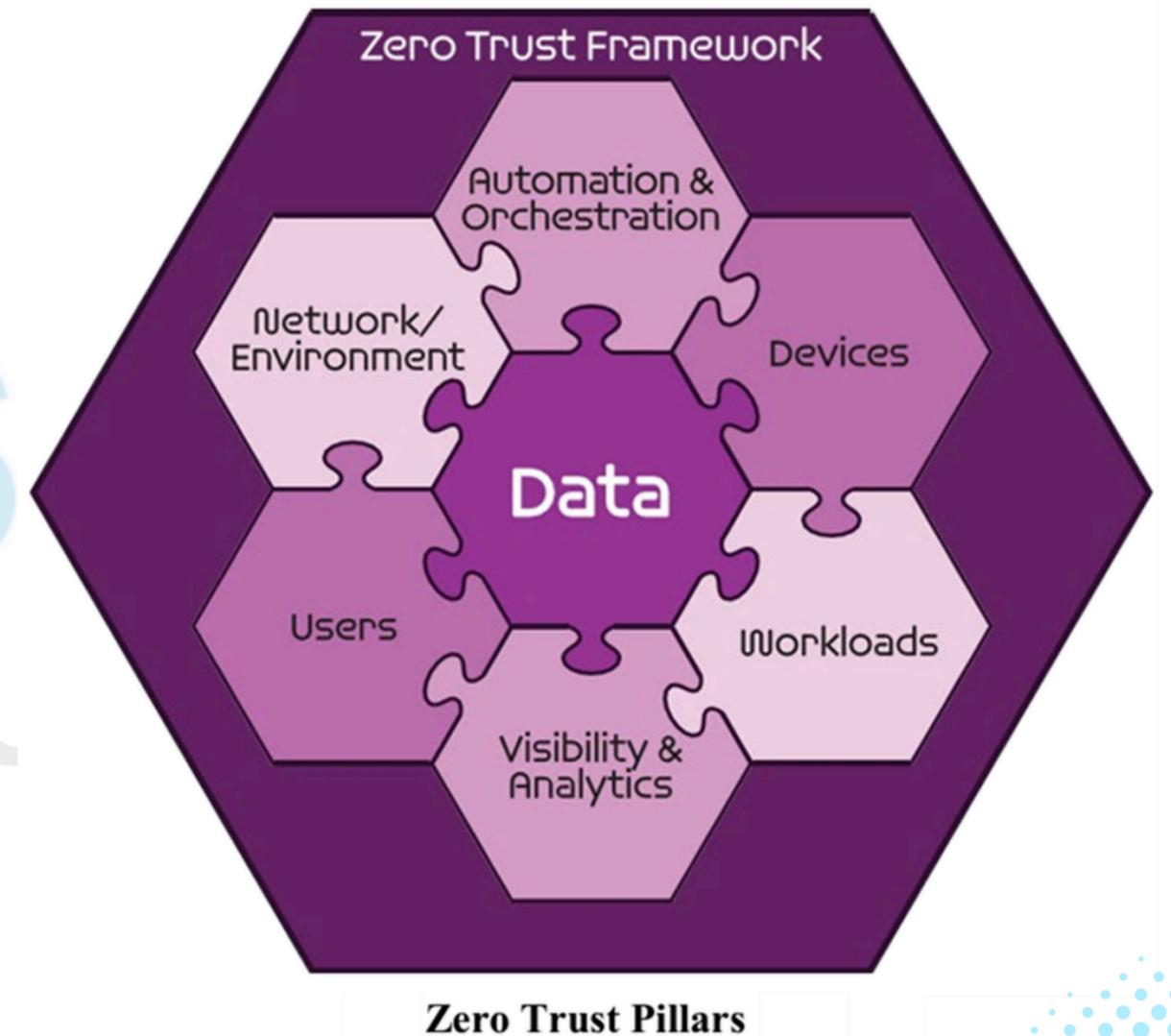3. **Cybersecurity and Managed Security Services**

4. **Next-Gen Quantum Technologies & Solutions**
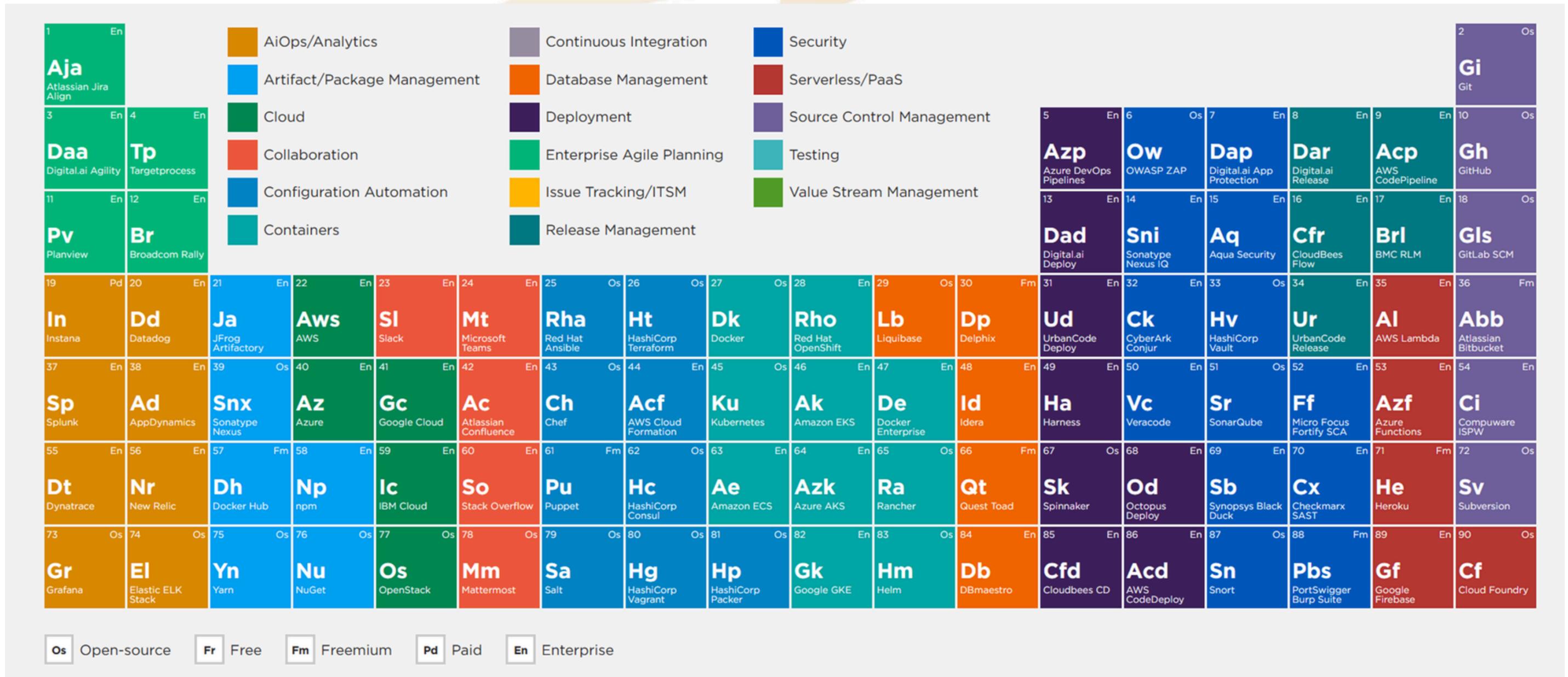
5. **Business Operations Services**

ZERO TRUST SECURITY SERVICES

- Identity and Access Management (IAM)
- Multi-Factor Authentication (MFA)
- Privileged Access Management (PAM)
- Microsegmentation
- Continuous Monitoring and Logging
- Software-Defined Perimeter (SDP)
- Data Loss Prevention (DLP)
- Zero Trust Network Architecture (ZTNA)
- Threat Intelligence and Analytics
- Extended Detection & Response (XDR)

Zero Trust Framework

Automation & Orchestration

Network/ Environment

Devices

Data

Users

Workloads

Visibility & Analytics

Zero Trust Pillars

CLOUD STRATEGY & ARCHITECTURE

- Cloud Smart Strategy
- Cloud-Native Development
- Sovereign Cloud Solutions
- Hybrid Cloud Architecture

CYBERSECURITY AND MANAGED SECURITY SERVICES

- Risk Management
- Compliance and Regulatory Standards
- Security Policies and Procedures
- Data Protection and Privacy
- Incident Response and Recovery
- Security Awareness and Training
- Access Control and Identity Management
- Vulnerability Management
- Threat Intelligence and Analytics
- Cybersecurity Frameworks (e.g., NIST, ISO 27001)
- Compliance Frameworks (FedRAMP, GDPR, ITAR, FISMA, CMMC)

ARE YOU QUANTUM READY?

Post Quantum Cryptography

"Are you familiar with post-quantum cryptography? It's crucial for securing data against potential quantum attacks. How do you think it impacts current encryption methods?"

Quantum AI

"Have you explored Quantum AI? It's the fusion of quantum computing and artificial intelligence. Are you prepared to take advantage of its potential benefits and future applications?"

Quantum Awareness

"Is your organization quantum-aware? With quantum computing on the horizon, how are you preparing for its impact on data security and computational strategies?"

Policies/Standards/Regulations

"What is your organization's approach to emerging policies, standards, and regulations around quantum computing? How do you plan to stay compliant as the field evolves?"

What is Quantum?

"Learn what is quantum computing, and how does it differ from classical computing! How do you see its potential to transform industries and solve complex problems?"

Why you need to care?

"Know why should you care about quantum technology! As it advances, what impact do you think it could have on your organization and long-term strategic planning?"

How can you plan?

"Work with us to plan for the advent of quantum revolution! What strategies are you considering to integrate or adapt to this emerging technology in your organization?"

How can you prepare?

"Partner with us to prepare for the impact of quantum computing innovation! What steps are you taking to ensure your systems and workforce are ready for this technological shift?"

WANT TO LEARN MORE?

InsiQ Innovation Lab

https://www.insiq.ai

BUSINESS OPERATIONS SERVICES

Program & Project Management Support
- PMO leadership (plan/exe/control)
- Scope/schedule/cost/risk control
- Status reporting & governance

Change Management
- Readiness & adoption planning
- Training & communications
- Transition & sustainment

Grants Management
- Pre/post-award lifecycle support
- Review/evaluation coordination
- Compliance & reporting support

Contract Management
- Contract admin (reqs–closeout)
- Deliverables/invoices/mods tracking
- FAR/agency compliance support

Human Resource Support
- Staffing & workforce tracking
- Onboard/offboard coordination
- Policy/process administration

Hardware & Software (Resell + Install)
- Resell/procure HW/SW licenses
- Install/configure/deploy solutions
- Sustainment & asset tracking

Mobility & Logistics
- Scheduling/dispatch coordination
- Inventory & equipment tracking
- Logistics reporting support

Quality Management (QMS)
- Quality metrics & controls
- SOPs & corrective actions
- Audit readiness support

CLIENTS (ALL PRIME)

PARTNERS

Adobe · ATLASSIAN · CHECK POINT · Commvault

COX · docusign · Gigamon · GitLab

G Suite · hp · HPE · level access

Medallia · NUTANIX · paloalto NETWORKS · snowflake

SUPERMICRO · tyler technologies · zoom

CERTIFICATES /CONTRACT VEHICLES

MBE CERTIFIED — MINORITY BUSINESS ENTERPRISE

ISO 27001:2013 CERTIFIED

ISO 9001:2015 CERTIFIED

New York & New Jersey Minority Supplier Development Council

NATIONAL Minority Supplier Development Council

CMMISVC/3^{SM}
CMMI®V2.0 / Exp. 2024-11-23 / Appraisal #56761

CMMIDEV/3^{SM}
Exp. 2021-01-25 / Appraisal #30881

8(a) STARS III

SBA 8(a) Certified

GSA MAS

GSA 8(a) STARS III Contract

- POP : May 2022 – May 2032
- Eligible Up to 4.5 M Sole Source contracts

SBA 8(a) Program

- POP: March 2020 to March 2030
- Eligible Up to 4.5 M Sole Source contracts

GSA 8(a) Mass Pool

- POP : April 2022 to April 2029
- Eligible Up to 4.5 M Sole Source contracts

insi
Cloud

Thank You

Know more about us!

📞 908-696-3085

✉ mkumar@insicloud.com

🌐 www.insicloud.com